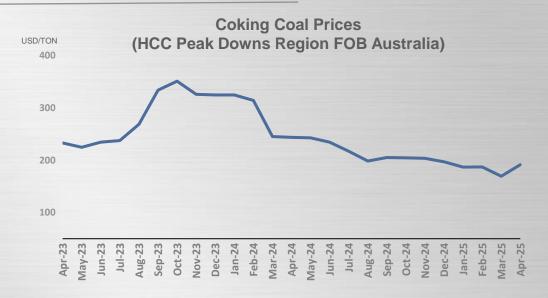




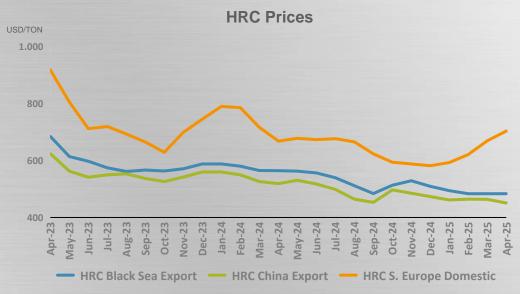
## **COMMODITY PRICES**







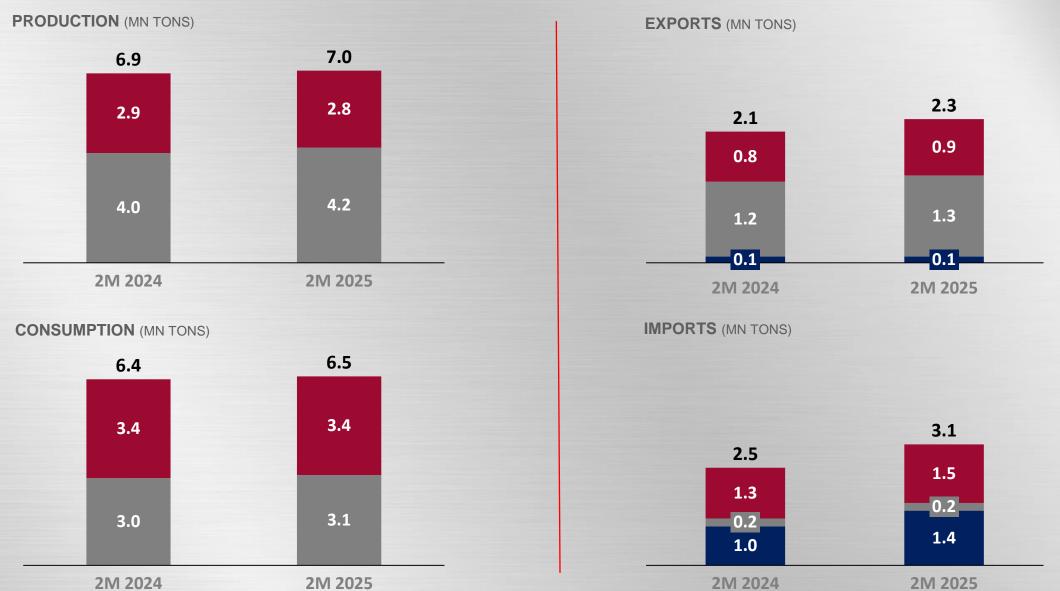






## **TURKISH STEEL INDUSTRY**











**60 Million USD** 

**EBITDA** 

28 Million USD

**Net Profit** 

1.3 Million Tons

**Total Production** 

1.3 Million Tons

**Total Sales** 

744 Million USD

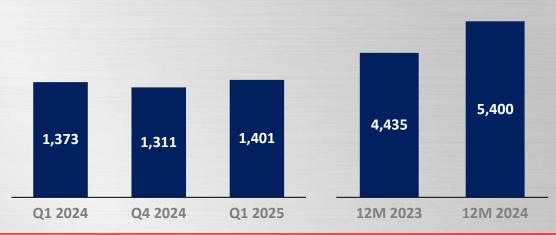
Revenue



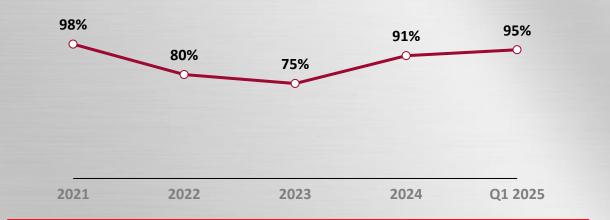
## **OPERATIONAL INDICATORS**





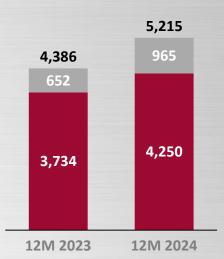


#### **CRUDE STEEL CAPACITY UTILIZATION RATIO**

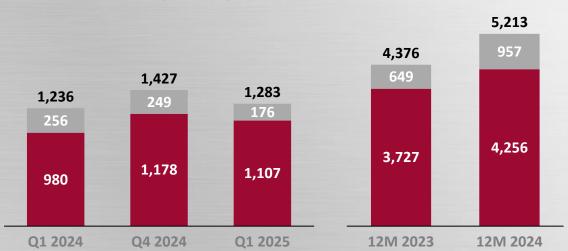


### PRODUCTION\* (000 TONS)





### SALES VOLUME\*\* (000 TONS)







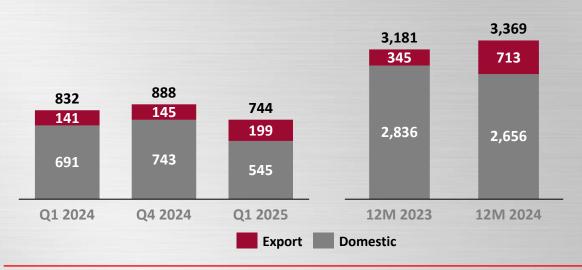
<sup>\*</sup>Slab production was included in flat production.

<sup>\*\*</sup>Intra-group slab sales were included in flat sales.

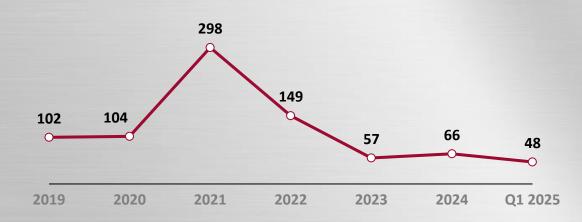
## FINANCIAL INDICATORS

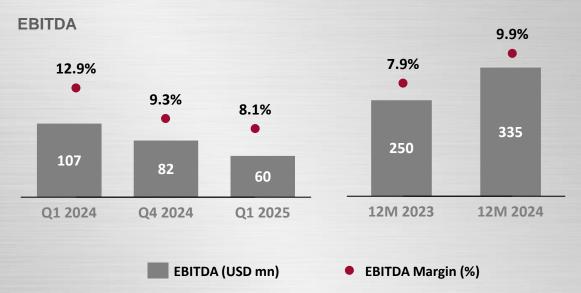


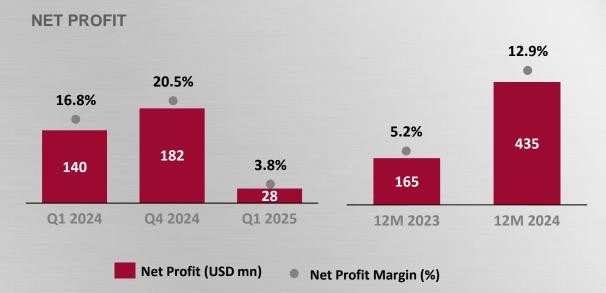
#### NET SALES REVENUE\* (USD MN)



#### **EBITDA PER TON (USD/TON)**









# COST OF SALES BREAKDOWN\* (%)



Other

15%



Other

**Depreciation and Amortization Exp.** 

**Personnel Expenses** 

**Purchased Energy Expenses** 

**Raw Materials** 

### **RAW MATERIALS BREAKDOWN**

Iron Ore&Pellet

40%



Coal

34%

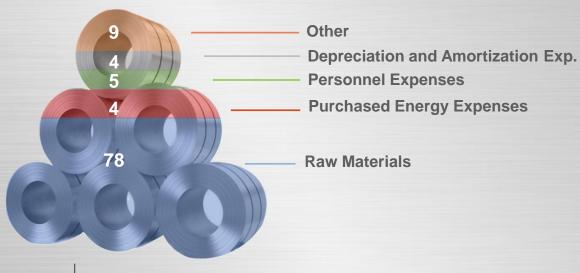


Scrap

11%



2024



Iron Ore&Pellet 38%

Coal 36%



Scrap

12%



Other 14%







# **Our Greenhouse Gas Reduction Target**

For a world where the global average temperature increase should be limited to 1.5 °C, we aim to reduce our emissions by 25% in 2030 and 40% in 2040 so to achieve the Net Zero emission target by 2050.







investorrelations@erdemir.com.tr

www.isdemir.com.tr/investor-relations/

+90 216 578 80 61



## **DISCLAIMER**



İskenderun Demir ve Çelik A.Ş. (İsdemir) may, when necessary, make written or verbal announcements about forward-looking information, expectations, estimates, targets, assessments and opinions. Isdemir has made the necessary arrangements about the amounts and results of such information through its Disclosure Policy. As stated in related policy, information contained in forward-looking statements, whether verbal or written, should not include unrealistic assumptions or forecasts. It should be noted that, actual results could materially differ from estimates taking into account the fact that they are not based on historical facts but are driven from expectations, beliefs, plans, targets and other factors which are beyond the control of our Company. As a result, forward-looking statements should not be fully trusted or taken as granted. Forward-looking statements should be considered valid only considering the conditions prevailing at the time of the announcement. In cases where it is understood that forward-looking statements are no longer achievable, such matter will be announced to the public and the statements will be revised. However, the decision to make a revision is a result of a subjective evaluation. Therefore, it should be noted that, when a party is coming to a judgement based on estimates and forward-looking statements, our Company may not have made a revision at that particular time. Our Company makes no commitment to make regular revisions which would fully cover changes in every parameter. New factors may arise in the future which may not be possible to foresee at this moment in time.

